



# Training & Recruitment

For Individuals & Companies



ISG Technology provide an array of IT outsourcing services in the field of network infrastructure and are based on-site at the MCPS-PRS Alliance – a music rights publisher. We approached Just IT because we needed a continuous supply of candidates with similar profiles to join our IT department to facilitate our rapid growth in the immediate future.

The most attractive part of Just IT's offering was the 'Work Placement' scheme that enables organisations to 'trial' potential candidates over 2 weeks with no commitment and for a limited cost. We, therefore, opted to investigate this potential solution to our recruitment problems a bit further...

After a phone call gathering our broad candidate requirements, one of Just IT's REC Accredited Consultants visited our London offices to obtain our ideal candidate profile and get as close as possible to our short, medium and long-term recruitment strategies. Just IT's consultants took a genuine interest in our business model and how our recruitment strategy propels this model forward.

After this specification phase, Just IT launched an incredibly fast recruitment initiative, resourcing candidates using a £200,000 annual marketing budget and a healthy base of graduate network enthusiasts, all of whom had just finished being certified with Just IT Training. Within days, Just IT were able to provide CVs of suitable candidates for us to interview.

We were looking for focused candidates with excellent phone skills and who were able to deal with users from a large and diverse user base. Just IT recognised each of these needs and this was evident in each of the candidates that we interviewed.

The most impressive aspect of our recruitment initiative with Just IT was the speed with which Just IT Recruitment were able to provide suitable candidates for our roles. The real strength of Just IT Recruitment is the synergy they are able to exploit with their sister company, Just IT Training – an organisation which certifies and places inexperienced graduates into entry-level networking roles.

For over 3 years, Just IT have supplied a constant flow of skilled, well-communicating candidates for our helpdesk, which is now entirely staffed by Just IT candidates. We constantly have work placements running through Just IT and cannot thank Just IT enough for providing such a high level of service.



INVESTOR IN PEOPLE

